

NATARAJAN & SWAMINATHAN LLP
A MEMBER FIRM OF KNAV INTERNATIONAL LTD

# SMART INVESTMENT ADVICE YOU NEED ACTIVE INCOME & PASSIVE INCOME

**MONDAY, 23RD JUNE, 2025 @ 5.00PM SGT** 



#### MR.NARAYANA MOHAN

Senior Partner, Natarajan & Swaminathan Chartered Accountants of Singapore. PAST CHAIRMAN SICCI is inviting you to a scheduled Zoom meeting.

#### **JOIN ZOOM MEETING**

https://zoom.us/j/92917972689?pwd= Z0T9dP5sAbFosPflysPOaeipeGBxjk.1

MEETING ID: 929 1797 2689 PASSCODE: 857259



## **DISCLAIMER**

INVESTMENT INVOLVE RISKS. PAST PERFORMANCE IS NOT NECESSARILY A
GUIDE TO FUTURE PERFORMANCE OR RETURNS. THE VALUE OF INVESTMENTS
AND THE INCOME FROM THEM CAN GO DOWN AS WELL AS UP AND YOU MAY
NOT GET BACK THE FULL AMOUNT YOU INVESTED. IF IN DOUBT, CONSULT YOUR
STOCKBROKER, BANK MANAGER, SOLICITOR OR OTHER PROFESSIONAL
ADVISORS

## **CONTENTS**

## **INFORMATIVE ADVICE**

- 1. SEVEN TYPES OF INCOME
- 2. HOW MILLIONAIRES MAKE MONEY
- 3. HOW TO ACTUALLY SAVE MONEY
- 4. 4 ASSETS THAT MAKE PEOPLE RICH
- **5. STOCK MARKET PARTICIPATION RATE**
- 6. THE WORLD'S LARGEST COMPANIES BY MARKET CAP
- 7. THE RICHEST MEN OF THE WORLD
- 8. YOU BORROW MONEY WITH YOUR MEANS

## **SEVEN TYPES OF INCOME**

# Seven types of income

#### **Earned**

The most common type. This is money made from working a job

#### **Profit**

Money made from selling a product or service for a profit

#### Interest

Earned by lending money to others, typically through a savings account

#### Rental

Earned by renting out real estate properties you own.

## Capital gains

When you sell assets such as stocks for more than you bought them

#### Dividend

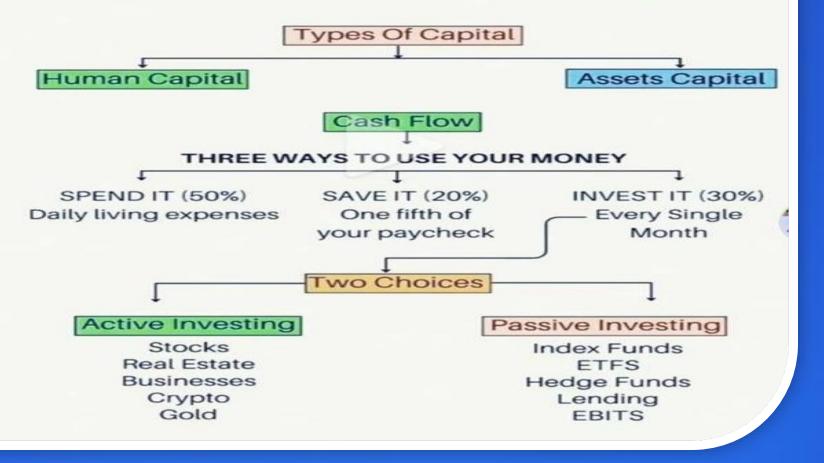
Some companies pay dividends as a reward to shareholders.

#### Royalty

Earned by owning and licensing intellectual property, such as patents or copyrights.

## **HOW MILLIONIARES MAKE MONEY**

## How Millioniares Make Money

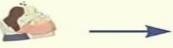


## **HOW TO ACTUALLY SAVE MONEY**

## **HOW TO ACTUALLY SAVE MONEY?**

#### **General Advice**

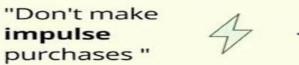
"Don't go out with friends"







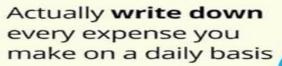
"Challenge yourself to save more"



"Don't buy things just to impress others"

#### **Practical Steps**

Don't go out with people who pressure you to spend



Review your monthly savings and try to beat last month's

Wait 24-48 hours and see if you still want it later

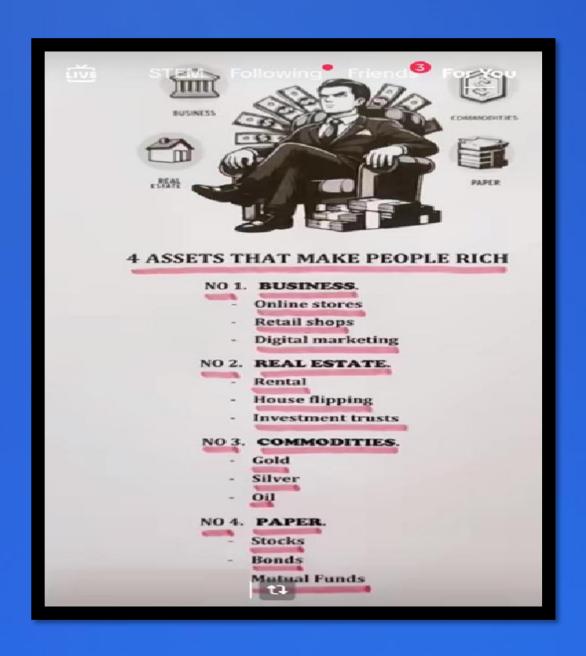
Flashy things only impress people more broke than you







## **4 ASSETS THAT MAKE PEOPLE RICH**



## YOU BORROW MONEY WITH YOUR MEANS

## (ONLY IF IT IS ABSOLUTELY NECESSARY AND NOT FOR LUXURY LIFE-STYLE LIVING)

## OTHERWISE, YOU HAVE TO FACE THE CONSEQUENCES



## **CONTENTS**

- 1. SAVINGS ACCOUNT
- 2. FIXED DEPOSITS
- 3. BONDS
- 4. FOREX
- 5. LAND & REAL ESTATE
- **6. INVESTMENTS IN REAL ESTATE**
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- 9. INVESTING IN MUTUAL FUNDS
- **10.INVESTMENT IN REITS**
- 11.INVESTMENT IN TOKENIZED REAL ESTATE DUBAI
- **12.GOLD & PRECIOUS METALS**
- **13.WINES & WHISKEY**
- **14.INVESTMENTS IN DIGITAL ASSETS**
- **15.INVESTMENTS IN ARTS & COLLECTABLES**
- **16.ACCREDITED INVESTOR & INSTITUTIONAL INVESTORS**
- **17.INVESTMENTS WITH PRIVATE BANKERS**

## **BANK SAVINGS ACCOUNT & INTEREST INCOME**

#### INTEREST RATES ON SAVINGS ACCOUNTS FROM VARIOUS BANKS

Mari Bank	1.88% p.a. (from 16 <sup>th</sup> June 2025)
GXS Bank	1.98% on Saving Pockets*; 1.68% on main savings account
Trust Bank	0.3% for non-union members; 0.5% for union members
UOB One (for \$100k savings)	2.68%**
OCBC 360 (first \$100,000)	3.30%***
DBS Multiplier (first \$50,000)	1.8% - 2.4% ****

NOTE: \* Individual financial goals that GXS users can create within their savings account. They can create up to eight financial goals to save towards, \*\* Salary credit and spend \$500 on credit card, \*\*\* Salary credit, spend \$500 and save \$500, \*\*\*\* Salary credit and credit card/PayLah! Retail spend

Note: The above rates are as on 11the June 2025

## **FIXED DEPOSITS AND BONDS**

## **FIXED DEPOSITS**

## FIXED DEPOSITS WITH BANKS & CORPORATE COMPANIES

Fixed Deposit interest is also offered for various currencies at various interest rates by the banks and corporate institutions.

## **BONDS**

#### **GOVERNMENT BONDS AND LISTED COMPANY BONDS**

Government bonds also called as sovereign bonds are available for investments. Banks and listed companies also issue bonds. These bonds carry interest rates (based on inflation)

### **FOREX TRADING - BUYING & SELLING OF FOREIGN EXCHANGE**

- FOREX TRADING is the buying and selling of one country's currency in exchange of another. Forex is one of the most liquid markets in the world. The US dollar is the most widely traded currency in the world.
- > 3 markets to trade FOREX
- SPOT market
- The Forward market and
- Future market.

## FOREX TRADING PLATFORMS/BROKERS

- 1. SAXO BANK
- 2. CMC MARKETS
- 3. IG MARKETS
- 4. CAPITAL.COM
- **5. FUSION MARKETS**

#### **COURSES AVAILABLE:**

- ✓ Certificate in Financial Trading Fundamentals of FX and commodities. SMU ACADEMY
- ✓ Executive Education INSEAD

# INVESTMENT IN EQUITY SHARES OF LISTED COMPANIES IN SINGAPORE, US, HONG KONG, UK, CHINA, AUSTRALIA & JAPAN

STOCK BROKING HOUSES - TIGER, INTERACTIVE BROKERS, PHILIPS SECURITIES, MOO MOO, CMC, SAXO, E-TRADE & SYFE – FOR RETAIL CLIENTS

<u>SDAX - Singapore Digital Asset Exchange (Licensed and regulated by MAS) - Provide liquidity through buying and selling of Digital Assets</u>

**NOTE: SDAX**: (The products listed are available only to Accredited or Professional Investors)

CFDS – Trading in contracts for differences – CFD allows you to take a bet on the future market movements of an underlying asset like stocks without actually owing it.

**ETF** - Exchange traded funds

















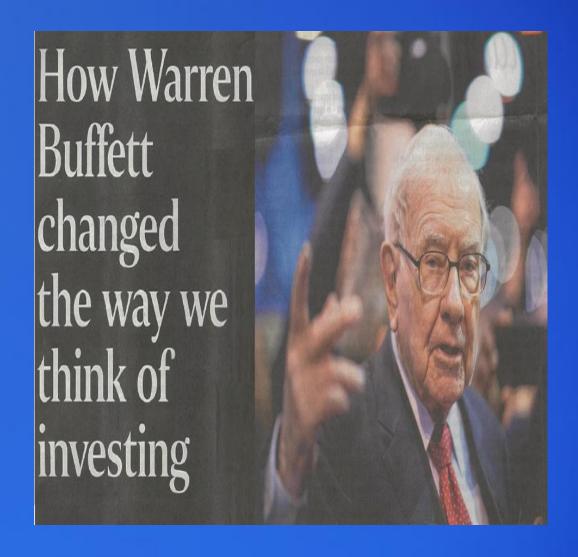




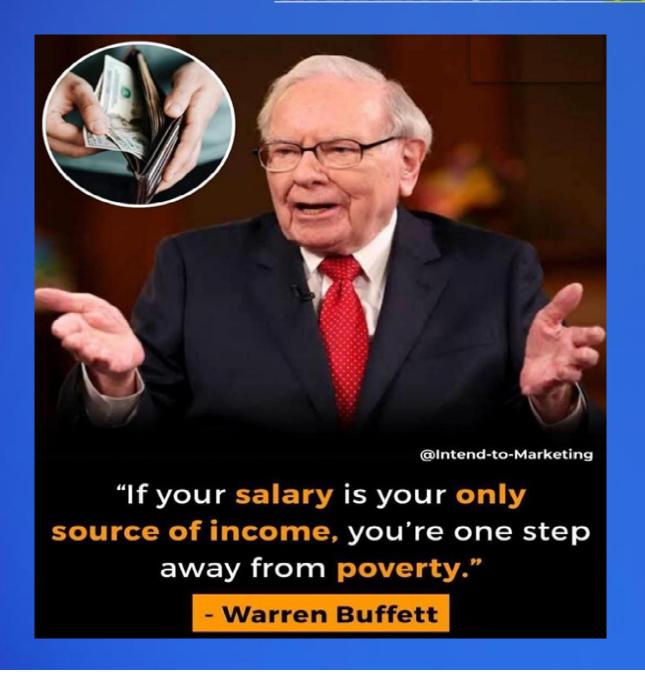


## **VALUE INVESTING**

Forget what you know about buying fair businesses at wonderful prices. Instead buy wonderful businesses at fair prices. This is value investing

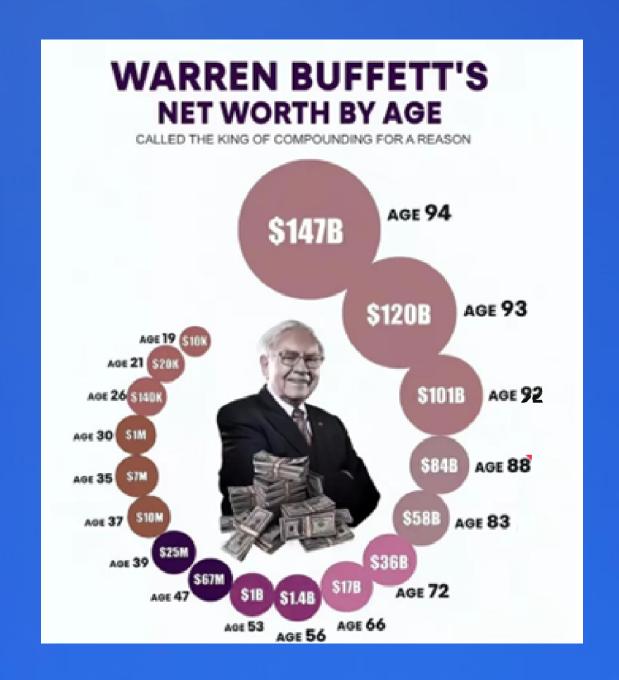


## WARREN BUFFET - GOLDEN WORDS





## **WARREN BUFFETT'S NET WORTH BY AGE**



## THE RICHEST MEN IN THE WORLD ARE -



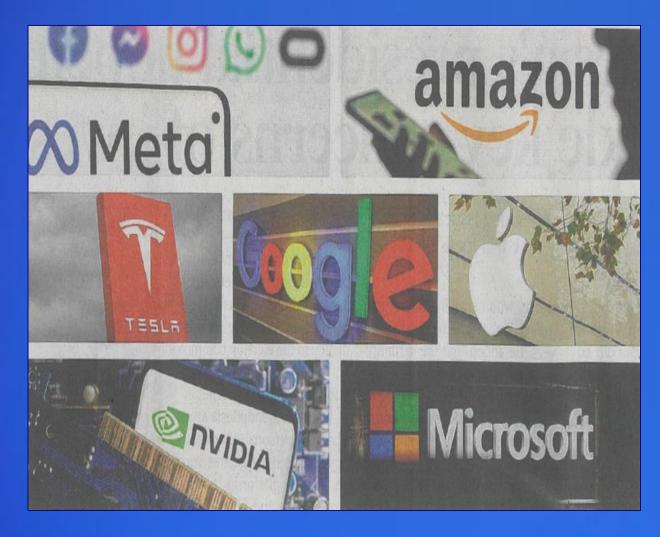
## STOCK MARKET PARTICIPATION RATE

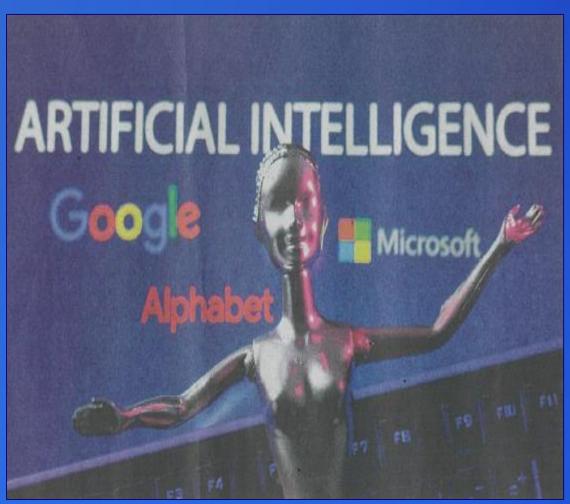


## **TOTAL EQUITY MARKET CAPITALISATION IN HONG KONG**



## MAGNIFICENT SEVEN TECH STOCKS OF US





## THE WORLD'S LARGEST COMPANIES BY MARKET CAP

THE WORLD'S LARGEST COMPANIES BY MARKET CAP			
AS OF MAY 28	BOARDROOM	VALUE:	
1. MICROSOFT		\$3.40T	
2. NVIDIA		\$3.29T	
3. APPLE	<b>É</b>	\$2.99T	
4. AMAZON	a	\$2.17T	
5. ALPHABET	G	\$2.09T	
6. SAUDI ARAMCO		\$1.64T	
7. МЕТА	$\infty$	\$1.61T	
8. TESLA	<b>**</b>	\$1.14T	
9. BROADCOM	<b>◆</b>	\$1.12T	
10. BERKSHIRE HATHAWA	y BH	\$1.08T	

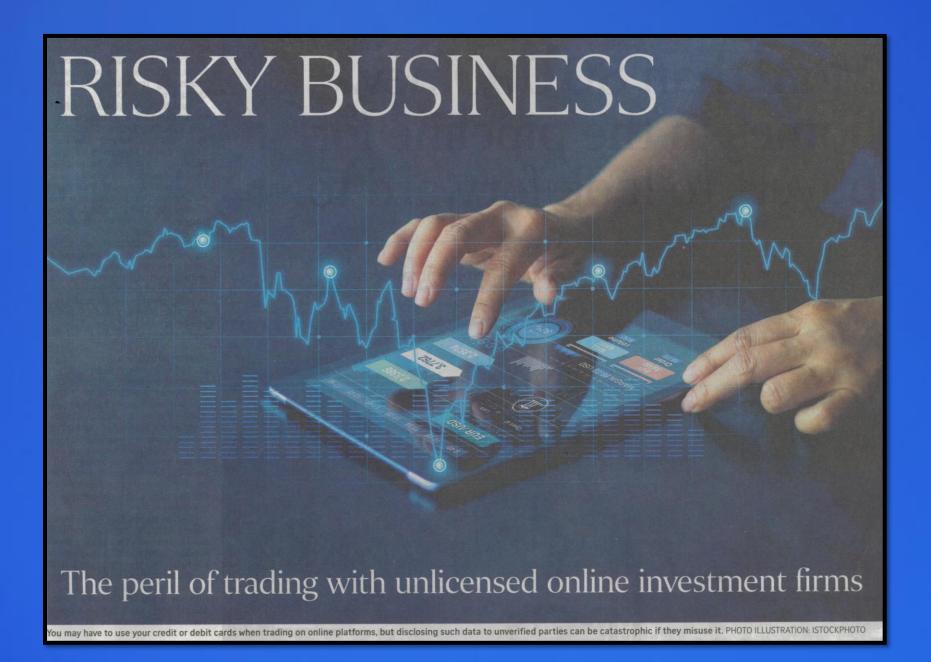
## **SINGAPORE**

#### **LOCAL BANKS SHARE INVESTMENTS AND RETURNS**



You can close your eyes and purchase 3 local bank shares. Not only does the shares appreciate over time in value, it also gives you annual consistent dividend yield as shown in the pictures.

## THE PERIL OF TRADING WITH UNLICENSED ONLINE INVESTMENT FIRMS



## **DEPOSITARY RECIEPTS**

#### **BUYING LISTED CO SHARES THROUGH DEPOSITORY RECEIPTS**

- SDR Singapore Depository Receipts Thai stocks are trading on SGX through Depository Receipts.
- IDR Indian Depositary Receipts Indian stocks are trading on NESDAQ and New York Stock Exchange through Depositary Receipts.
- CLOB International Singapore investors are buying and selling some 180 Malaysian stocks over the counter on CLOB (Central Limit Order Book) It was declared illegal by Malaysian Authorities and now you have to go to Malaysian Exchange to buy stocks.

#### **IMPORTANT POINT TO NOTE:**

- SGX, SDRs are held in custody in an investor's central depository account.
- You will receive dividend, and you can sell the shares, but do not have the same right to vote for the share holdings in Depository Receipts

#### **INVESTMENT IN REITS – REALS ESTATE INVESTMENT TRUST**

### **REITS - REALS ESTATE INVESTMENT TRUST**

□ REITS are funds that invest in a portfolio of income generating real estate assets, such as shopping malls, offices and hotels. Now Data centers, workers and student accommodation assets are included. Similar to stocks, Reits are listed on stock exchanges allowing investors to buy and sell units

## Some of the major REITS are -

- 1. KEPPEL REIT
- 2. ASCENDAS REITS
- 3. MAPLE TREE LOGISTIC TRUST
- 4. SPH REIT
- **5. FRASERS CENTERPOINT TRUST**
- 6. CDL HOSPITALITY TRUST
- 7. PARKWAY LIFE REIT

## **INVESTING IN MUTUAL FUNDS**

- Mutual funds let you pool your money with other investors to mutually buy stock, bonds, and other investments.
- > Run by professional money managers, it has got diversification, convenience, low cost to invest in various securities and professional management.
- Every bank and Financial Institution have created their own Mutual Funds and are available in the market.

#### **MUTUAL FUNDS VS UNIT TRUST**

Mutual funds are pooled funds for investment in stock and bonds

while

Unit Trust is established under a trust deed and the investor is effectively the beneficiary.

#### **INVESTING IN REAL ESTATE - RESIDENTIAL / COMMERCIAL PROPERTIES**

**DUBAI:** Purchase of residential properties U.S. \$100,00 (AED 350,000) will enable you to get Golden visa [10 years]

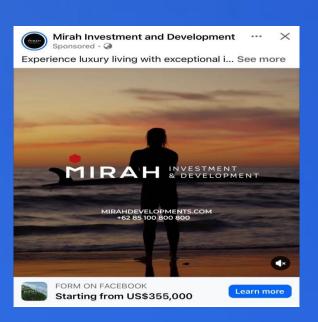
**SINGAPORE:** Foreigners have to pay Additional buyer's stamp duty of 60% of the value of the property in addition to normal stamp duty payable.

#### **BALI – INDONESIA:**











United Kingdom, United States of America, Spain, Portugal, Japan, Hongkong, Malaysia, Vietnam, Cambodia, Indonesia

All these countries have different form of restrictions for foreigners buying Residential properties

#### **INVESTMENT IN TOKENIZED REAL ESTATE - DUBAI**

#### **TOKENIZED SHARES OF DUBAI PROPERTIES**

- □ Investors can now buy tokenized shares of Dubai properties from just AED 2,000 (≈ \$545), powered by Prypco Mint and backed by the Dubai Land Department, Zand Bank and VARA
- ✓ Real estate meets blockchain
- √ Fully regulated & AED based
- ✓ Aimed at boosting liquidity & global access
- ✓ UAE ID holders in pilot phase, global expansion coming
- ☐ The real estate tokenization market could hit \$19.4B by 2033 and Dubai is leading the charge.



### **INVESTING IN GOLD AND OTHER PRECIOUS METALS**

Gold is one of the best-known items of value in the world. Gold also acts as a hedge against inflation. Gold coins and bars are exempt from GST.

- You can invest in gold via -
- 1. Purchasing physical gold (proper storage in insurance)
- 2. Gold linked currency investment.
- 3. Gold ETFs or Unit Trust (can be traded like stock)
- 4. Gold mining stock (invest in companies mining for gold)
- **\* UNITED OVERSEAS BANK SINGAPORE-GOLD SAVINGS ACCOUNT**
- ✓ Opening of a GSA account can be done at any UOB branch.
- ✓ Monies from your CPF can be used to purchase gold holdings, up to a designated limit.
- ✓ Gold prices on the GSA are quoted per gram in Singapore dollars.
- √ The minimum transaction amount is 5 grams.

## **INVESTING IN WINES & WHISKY**

## **WINES**

The last 30 years are proof that fine wine is one of the best performing assets, with a compound annual growth of 10%. It has intrinsic value that makes it suitable for preserving wealth medium to long term.

## **WHISKY**

Investing in Whiskey is a popular trend among younger investors attracted by its affordable price and potential for huge returns. The average annual return is 10%.

Investing platform 'VINOVEST' has made whiskey investment possible in bottles, casks or stocks.

#### **INVESTING IN DIGITAL ASSETS / NFT**

## **Digital Assets: Cryptocurrencies**

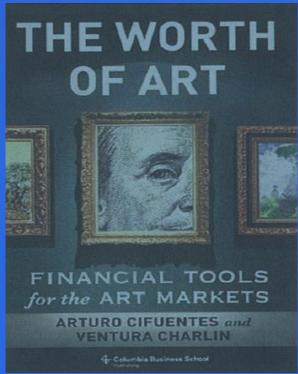
You can make investments in 'DIGITAL ASSETS' and the top 10 traded CRYPTO are -

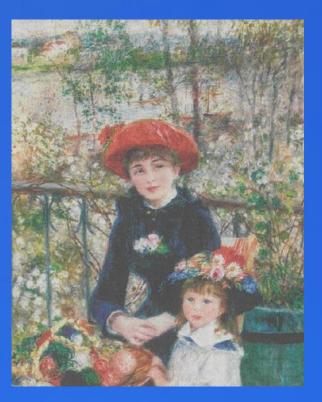
- 1. Bitcoin US \$ 35000 (as on 25.10.2023)
- 2. Ethereum (ETH) US \$ 1827 (as on25.10.2023)
- 3. Tether (USDT)
- 4. Binance Coin (BNB) US \$ 231 (as on 25.10.2023)
- 5. XRP (XRP) US \$ 0.58 (as on 24.10.2023)
- 6. U.S. Dollar Coin (USDC)
- 7. Solana (SOL) US \$31.56 (as on 24.10.2023)
- 8. Cardano (ADA) \$0.29 (as on 24.10.2023)
- 9. Dogecoin (DOGE US \$ 0.07 (as on 25.10.2023)
- 10.Tron (TRX) US \$0.09 (as on 24.10.2023)

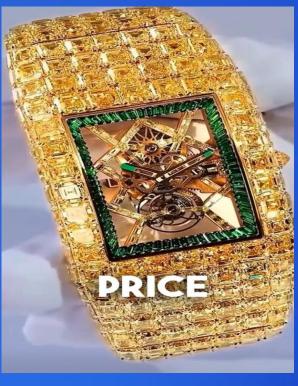
## **INVESTING IN PAINTING, ARTS AND COLLECTABLES**

- 1. Original art piece is a valuable investment instead of a reproduction. Purchase of an art comes with additional costs such as storage, insurance and commission. Buy art from auctions, galleries or directly from an artist.
- 2. Auction house will enable you to buy/sell your art collections.
- 3. Auction house charges typically between 13% 30% of the sale price as their fees.









## **INVESTMENT IN DIGITAL ASSETS**

CRYPTO CURRENCIES - You can buy and sell the CRYPTO currencies at the following websites/apps

- > COINBASE
- > CYRPTO.COM

- > KRAKEN
- > BYDFI

- > GEMINI
- > KUCOIN
- You have to open a digital wallet with one of the vendors.
- You can also make deposits of CRYPTO to earn interest.

NFT - NON-FUNGIBLE TOKENS - You can buy and sell the NFT in the following websites/apps -

- OPEN SEA the largest market place
- $> X_2Y_2$
- > CRYPTO PUNKS
- > NBA TOP SHOT
- > BLUR
- > IMMUTABLEX MARKET PLACE
- > JPG STORE
- > LOOKSRARE

#### **INVESTMENT: PRIVATE MARKETS CONSISTENTLY OUTPERFORMED**

- Investments in Private equity/ Private credit has outpaced their public market equivalents every year since 2000 by an average of 10% more returns.
- Your portfolio to be balanced (instead of 60/40 stock- Bonds) with 30% allocated to Private Markets (Institutional Investor 20%)
- Take your pick of strong performing investment options like hedge funds, unicorns and Pre-IPO companies.
- Private markets are less volatile, less responsive to short-term noise and more resilient than public markets.
- No lockups Cash out anytime.

ADDX PTE. LTD - This company provides the above investment options except this one and you can visit their website/download the app.

Note: YOU SHOULD BE AN ACCREDITED INVESTOR OR ACCREDITED INSTITUTIONAL INVESTOR

## **ACCREDITED INVESTOR & INSTITUTIONAL INVESTOR**

### **ACCREDITED INDIVIUAL INVESTOR**

They are considered to be better informed and have the resources to protect their own interests.

1. Income in the preceding 12 months is not less than SGD 300,000 (or its equivalent in foreign currency)

OR

- 2. a) Net personal assets exceeding SGD 2M in value, of which the net value of the investor's primary place of residence can only contribute upto SGD 1M
  - b) Net financial assets exceeding SGD 1M in value

#### **INSTITUTIONAL / CORPORATE INVESTOR**

An institution or corporate with net assets exceeding \$10M in value, as determined by the most recent audited financial statement.

#### **PRIVATE BANKERS**

Private bankers are mainly from Switzerland, having history of more than 200 years advice very high net-worth individuals to make investments and to get a good return. They charge an annual fee on the total Asset Under management (AUM) for providing the services













**Upcoming Singapore Private Bank** 





